

## TORONTO October 2<sup>nd</sup>, 2023 Marriott Downtown

## **Conference Agenda**

Subject to Change

## Monday, October 02, 2023

8:00 a.m.	Registration / Breakfast / Networking sponsored by Fidelity Investments Canada
8:45 a.m.	Opening Remarks: Retirement Canada Dialogue 2023   Tony Mahabir, MBA, CMC, CIM, RRC®, CFP® Carol Chow, RRC®, CFP®   Chair – The Canadian Institute of Financial Planning Chair – CIFP Retirement Institute
9:00 a.m.	Reaching Retirement Goals Amidst Macroeconomic Headwinds: Fidelity's 2023 Retirement Survey   Michelle Munro   Director, Tax and Retirement Research – Fidelity Investments Canada
10:00 a.m.	Why Haven't You Proposed a Personal Pension Plan Yet to Your Incorporated Clients?     Jean-Pierre A. LaPorte     CEO – Integris Pension Management Corp.
11:00 a.m.	Networking Break sponsored by CIFP Retirement Institute
11:30 a.m.	Advanced Retirement Income Planning – Creating Your Retirement Story Lori Clements Director, Advanced Planning – Sun Life Global Investments
12:30 p.m.	Lunch / Networking sponsored by Chartwell Retirement Residences   RRC/RFRA Top-up Course Examination Bootcamp   Carol Chow, RRC®, CFP®   Chair - CIFP Retirement Institute
2:00 p.m.	Sales, Stereotypes, and Seniors: Building Trust with your Mature Clients   Stephanie Jardine   Director of Regional Sales in the Toronto Area – Chartwell Retirement Residences
3:00 p.m.	Digital Assets, Estate Planning and The Law: What You and Your Clients Need to Know Demetre Vasilounis, BA (Honours), J.D. Estate and Family Wealth Planning – Fasken
4:00 p.m.	Networking Break sponsored by CIFP Retirement Institute
4:30 p.m.	Current Trends and Issues in Financial Planning Tony Mahabir, MBA, CMC, CIM, RRC <sup>®</sup> , CFP <sup>®</sup> Chair – The Canadian Institute of Financial Planning
5:30 p.m.	Closing Remarks & Prize Announced from participation in the Sponsor Networking Breaks Tony Mahabir, MBA, CMC, CIM, RRC <sup>®</sup> , CFP <sup>®</sup> Chair – The Canadian Institute of Financial Planning
5:45 p.m.	Conference Adjourns

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